The following universities have done a phenomenal job of gathering support from new donors in an effort to make the course self-sustaining at each university and to increase the number of philanthropy and development education opportunities for undergraduate students across the nation. Due to the universities' fundraising success, some of the universities have created experiential philanthropy courses independent of The Philanthropy Lab. The Philanthropy Lab is grateful to all those mentioned or involved in the programs below for their generosity and for helping educate our world's future leaders to become responsible citizens.

**Abilene Christian University**

$150,000 in 2016-17 from an anonymous donor

- An anonymous ACU alumnus donated $150,000 to provide the class grant for the course for three years in order to launch the philanthropy program at the University.

**Baylor University**

$215,250 since 2016-17 from various donors

- Aramark is a food, facilities, and uniform services provider and Baylor's food services vendor. Aramark has provided $201,000 to Baylor's course since 2014-15, including a contribution of $25,000 in 2016-17, $44,000 in 2017-18, and $42,000 in 2018-19. Professor Hogue engages Aramark employees as a "council" to the class, encouraging the employees to have direct interactions with the students in the grant making process.
- An anonymous Baylor alumnus donated $50,000 in 2017-18 and in 2018-19, for a total of 100,000, to support The Philanthropy Lab courses at the University.
- A parent of a student in Philanthropy & the Public Good donated $2,500 in 2016-17 as a show of support for the ideas learned throughout the course.

**Baylor University (continued)**

- A Baylor University employee who loves the class has committed to give $50 a month, totaling $500 in 2016-17.
- Phi Kappa Chi fraternity donated $1,250 to the course in 2018-19.

**Duke University**

$10,000 from the Laura and Gary Lauder Foundation and $10,000 from the Stiefel Freethought Foundation in 2017-18

- Gary Lauder is the Managing Director of Lauder Partners LLC, a Silicon Valley-based venture capital firm investing primarily in information technologies. Laura Lauder co-founded the firm with him and now focuses her efforts on strategic grant making through the Laura and Gary Lauder Family Venture Philanthropy Fund and in numerous leadership capacities at local and national nonprofit organizations. They are extremely interested in the Jewish ideal of Tzedakah, which focuses on charity and philanthropy.
- Todd Stiefel, president and founder of the Stiefel Freethought Foundation and Duke alumnus, was a guest speaker in Duke's Fall 2017 course, discussing how humanists, atheists, and other freethinkers and secularists approach giving. After speaking to the students, Todd offered a $10,000 grant to the class, challenging students to think about which organizations align with his foundation's approach to philanthropy. Before starting his foundation in 2009, Todd worked 12 years for Stiefel Laboratories, a global leader in skin health treatment and research.
Texas A&M University: Resource Development is a new course at Texas A&M's Mays Business School as part of the Certificate in Nonprofit and Social Innovation program taught by Professor Kyle Gammenthaler. Students have the opportunity to examine resource development (fundraising) from a strategic perspective in nonprofits and social enterprises. Students experience a hands-on application of the course material in “The Ask Simulation,” in which students make their case to prospective donors on behalf of nonprofit organizations. Courses occurred in Fall 2017 and Spring 2018 and will continue for the 2018-2019 school year.

John and Debbie Bethancourt Gift Challenge: Debbie Bethancourt, a prominent Texas A&M donor, served as one of the “potential donors” for the Ask Simulation. She challenged the fundraising class and former and current Strategic Philanthropy students with a 1:1 match up to $10,000. Students successfully raised $9,335, so the match doubled this to $18,670 to be distributed through Strategic Philanthropy.

University of Texas, Austin: Effective Philanthropy: Fundraising and Nonprofit Advancement began in 2016-17 and is taught by Professor Pam Paxton with co-instructor Adrian Matthys, Director of Annual Giving at UT. The course introduces students to theories of the nonprofit sector and individual prosocial behaviors like giving and volunteering, while also introducing the components of a successful development program and basic principles and techniques of fundraising. In the past, students in this course have organized a crowdfunding campaign to raise money for The Philanthropy Lab course also offered at the University. The next class will be held in the 2019-20 academic year.

Fundraising and Development Courses Offered at Partner Universities

Harvard University
$15,000 in 2016-17 from an anonymous donor
- An anonymous Harvard Kennedy School alumnus donated $15,000 to support the philanthropy course at the University.

Northwestern University
$12,000 since 2016-17 from an anonymous donor
- An anonymous donor with an interest in young philanthropic teachings at his alma mater donated $12,000 to the course.

Pepperdine University
$50,000 in 2017-18 from Dale and Rita Brown
- Dale and Rita Brown donated the class grant for the 2017-18 course in order to launch the philanthropy program at Pepperdine University. Dale is a Principal at Moriah Group and the founder and President of Petroleum Strategies. Dale is also an alumnus of Pepperdine, where he serves as a member of the Board of Regents, and Rita and Dale are members of the advisory board for the Pepperdine Boone Center for the Family.

Rice University
$2,500 in 2016-17 from Purvez Captain and $5,000 in 2017-18 from the Houston Jewish Community Foundation
- Purvez Captain, an alumnus and friend of the Rice Center for Civic Leadership, attended the course’s giving ceremony and was moved to donate to the course. Purvez is a Global Leader for Oil and Gas Transfer Pricing and Economics at Ernst and Young. He earned his master's degree and a Ph.D. in economics from Rice, and his wife Jennifer is also a graduate of Rice.
- The Houston Jewish Community Foundation donated $5,000 in October 2017 to support the philanthropy course at Rice.

Texas A&M University
$271,350 since 2016-17 from various donors
- Wil VanLoh is the Founder and CEO of Quantum Energy Partners in Houston, TX. He and his wife Jennifer saw how much their daughter learned in Texas A&M’s Strategic Philanthropy course at the Mays Business School, and chose to donate $140,000 in order to fund the class in 2016-17 and to fund a second class in 2017-18. The VanLoh family has extended their generosity with a donation of $70,000 to fund a third class in the 2018-19 school year.
- The George H.W. Bush Foundation has outsourced their Community Grant Program, which allocates $50,000 every year, to Texas A&M’s course. Students were responsible for making the giving decisions in Fall 2017 and will continue this tradition in Fall 2018. David Jones, CEO of George H.W. Bush Presidential Library Foundation, visited the class as a guest speaker in Spring 2017. He noticed an opportunity to work together to provide a unique educational opportunity and will continue being a valued partner in future semesters.
- An anonymous donor visited the Spring 2018 course for Philanthropy Friday, and was so impressed by the students and the program that they decided to donate $10,000.
- A&M’s Resource Development class raised and donated $1,350 to the school’s Philanthropy Lab class through the Ask Simulation in Spring 2018.
Texas Christian University  
$115,000 since from various donors

- Since establishing their family foundation in 2012, Kelly and Jeff Dillard have generously supported a variety of causes in the Fort Worth area. In 2015-16, Kelly and Jeff committed to donating $25,000 a year in perpetuity as long as the philanthropy course is offered and thus have donated a total of $50,000 since 2015. Jeff Dillard is the President of Cobra Oil and Gas Corporation, co-owner of Falls Distributing Company, Director of Property Damage Appraisers Inc., and Director of Fidelity Bank in Wichita Falls.
- Ed Schollmaier served as the CEO of Alcon, a medical company specializing in eye care products, for 25 years. Along the way, Ed and his late wife, Rae, became philanthropists and longtime arts patrons. As part of his continued commitment to philanthropy and TCU, Ed has donated $75,000 since 2015-16 to support the growing philanthropy course at TCU and another $25,000 for the 2017-18 philanthropy course.
- Eric and Kelly Brenk are the parents of a student from the Spring 2017 Nature of Giving course. After seeing how much their daughter enjoyed the class, Eric and Kelly decided to support the course with a gift of $15,000 from the Eric and Kelly Brenk Fund of the Jewish Community Foundation, San Diego. Eric Brenk was the President of Circle Foods and COO of Ridell Bell Sports before retiring in 2014.

TCU course featured in university marketing campaign:  
On another note, TCU’s Nature of Giving course was featured in the university’s 2018 marketing campaign. Follow this link to watch the full documentary video, released in April 2018:  
https://leadon.tcu.edu/documentaries/ron-pitcock/

Tulane University  
$49,000 since 2017-18 from various donors

- An anonymous alumni couple, past Tulane parents and current members of the School of Liberal Arts Dean’s Advisory Council—donated $10,000 in 2018-19 and $24,000 in 2017-18 because they were impressed by the Philanthropy and Social Change course, which is part of the School of Liberal Arts Management Minor (SLAMM).

University of Virginia:  
Due to the success of the philanthropy courses at the University taught by Professors Paul Martin and Grey McLean, the University’s first fundraising course will be taught in Fall 2018. Instructors of the course include three experienced development officers at the University – Katie Reid Shevlin, Tara Telfair, and Erin Hall.

University of Wisconsin-Madison:  
In light of the success of the Philanthropy and Civic Engagement course, the University of Wisconsin-Madison added two new courses in Fall 2017 to their curriculum: Fundraising and Development, and Nonprofit Board Management. Along with The Philanthropy Lab course, these courses are an essential component of the University’s nonprofit and community leadership program, with the hopes of developing a certificate program for students. The University also created an online fundraising and development course that launched Summer 2018.

As part of the University’s philanthropy initiative, the University’s nonprofit and community leadership program also led the Fundraising and Development for Nonprofits Conference in June 2018 benefitting practitioners and students from throughout the United States. Among other interesting topics, the conference included interactive workshops, peer networking and techniques, one-to-one consultations with skilled, nonprofit professionals, discussions that focused on immediate fundraising issues, and innovative approaches to fundraising.
Tulane University (continued)

- Tulane University alumni Meredith Rich Angrist and Jonathan Angrist donated $15,000 to support the transformative teaching taking place in Dr. Michele Adams's Philanthropy and Social Change course. The couple are longtime supporters of Tulane and made the gift in honor of Meredith's 25th undergraduate class reunion. Jonathan is the Co-Founder, President and CIO of Cognios Capital. He regularly visits the New Orleans campus to speak to students about hedge fund management. He received both his BS and MBA degrees from Tulane. Meredith completed her graduate studies at the New York School of Interior Design. They have four children and are philanthropic within the Kansas City, Missouri community.

University of California, Los Angeles
$50,025 since 2016-17 from various donors

- Judi Smith, founding dean of the UCLA Herb Alpert School of music and a former professor of the Philanthropy as Civic Engagement course, donated $25,000. Though a scientist by training, Judi has a steadfast commitment to the School's academic programs, an abiding belief in the importance of the arts, and a deep love of music. Judi donated $25,000 to UCLA's philanthropy course in honor of the retirement of her colleague Bea Richman, who served as the Director of Development for Undergraduate Education at UCLA. Bea was Judi's development director during Judi's term as UCLA's first Vice Provost for Undergraduate Education (2001-12); Bea assisted Judi in developing the philanthropy course and establishing a strong donor base for innovative undergraduate education.

- An anonymous donor, after attending the UCLA rewards reception last year, donated $1,650 to support students learning about philanthropy.

- An anonymous donor and active participant in the course donated $23,375 after seeing the benefits of the class and wanting to support students of underrepresented backgrounds to learn through philanthropy.

University of California, Irvine
$25,990 since 2016-17 from various donors

- ENO Brands, Inc. donated $25,000 in 2017-18 to support The Philanthropy Lab course.

- In April 2017, 16 donors gave $990 to The Philanthropy Lab course through UCI Giving Day.

University of Pennsylvania
$60,000 from the University

- The University of Pennsylvania's graduate and undergraduate departments both donated $15,000 to the course in 2017-18 and 2018-19, totaling $60,000.

University of Texas, Austin
$70,217 since 2016-17 from various donors

- A successful businessman committed to philanthropy donated $15,000 to the course in 2016-17. He has donated over $40,000 to the course since 2014-15. In addition, he donated another $15,000 to another philanthropy education course in 2018-19.

- One hundred and twenty-seven donors gave a total of $5,217 to support the philanthropy course at the University. This donation was the result of a crowdfunding campaign conducted by UT's fundraising course.

- An anonymous UT alumnus donated $50,000 to launch the University's first graduate philanthropy program for MBA students.

University of Virginia
$168,000 from Adiuvans Foundation

- The Adiuvans Foundation supports a wide variety of issue areas including early childhood intervention, climate change, and human services. Since partnering in 2015-16, the Adiuvans Foundation has donated a total of $168,000 to the philanthropy course. The Adiuvans Foundation continues to support an experiential philanthropy course independent of the Philanthropy Lab and Grey McLean, the Founder and Director of the Adiuvans Foundation and a University of Virginia graduate, co-teaches the course.

Learn more about The Philanthropy Lab at www.thephilanthropylab.org